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Winbond Electronics Corporation



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- We have made forward-looking statements in this presentation. Our forward-looking statements contain information regarding, among other things, our financial condition, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties and assumptions about us.
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Financial Results



1H16 Statement of Comprehensive Income - Consolidated

Unit: NT\$ M	2Q'16		1Q'16		1H'16		1H'15		YoY	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Sales	10,497	100	10,087	100	20,584	100	18,976	100	1,608	8
Gross Profit	2,965	28	3,038	30	6,003	29	6,086	32	(83)	(1)
Operating Income	887	8	1,006	10	1,893	9	2,260	12	(367)	(16)
Pretax Income	889	8	999	10	1,888	9	2,336	12	(448)	(19)
Net Income	744	7	808	8	1,552	8	1,900	10	(348)	(18)
EPS (NT\$)	0.18		0.22		0.40		0.49			
EBITDA	2,307	22	2,466	24	4,773	23	5,169	27	(396)	(8)



1H16 Balance Sheet - Consolidated

	Jun. 30 '16		Mar. 31 '16		Dec. 31 '15		Jun 30'16 vs Dec 31'15	
	Amount	%	Amount	%	Amount	%	Amount	%
Unit: NT\$ M								
Current Assets	26,409	42	26,374	41	24,713	39	1,696	7
Net Fixed Assets	30,608	49	31,280	49	31,915	51	(1,307)	(4)
Total Assets	63,053	100	63,610	100	62,598	100	455	1
L/T Debt	7,866	12	8,758	14	8,755	14	(889)	(10)
Total Equity	41,994	67	41,431	65	40,099	64	1,895	5
Current Ratio	2.25		2.20		2.00			
Debt / Equity Ratio	0.50		0.54		0.56			



1H16 Statement of Cash Flows - Consolidated

	2Q'16	1Q'16	1H'16	1H'15	YoY
Unit: NT\$ M	Amount	Amount	Amount	Amount	Amount
Operating Cash Flow	2,499	1,723	4,222	3,594	628
Investing Cash Flow	(707)	(995)	(1,702)	(2,554)	852
Financing Cash Flow	(1,591)	(2)	(1,593)	(1,055)	(538)
Cash & Equivalents	7,325	7,108	7,325	6,915	410
Depreciation and Amortization	1,420	1,460	2,880	2,909	(29)
CAPEX	(775)	(796)	(1,571)	(2,084)	513



1H16 Statement of Comprehensive Income - Memory

Unit: NT\$ M	2Q'16		1Q'16		1H'16		1H'15		YoY	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Sales	8,231	100	8,173	100	16,404	100	15,342	100	1,062	7
Gross Profit	1,943	24	2,195	27	4,138	25	4,423	29	(285)	(6)
Operating Income	640	8	867	11	1,507	9	1,949	13	(442)	(23)
Pretax Income	742	9	920	11	1,662	10	2,151	14	(489)	(23)
Net Income	643	8	776	9	1,419	9	1,801	12	(382)	(21)
EPS (NT\$)	0.18		0.22		0.40		0.49			
EBITDA	1,996	24	2,264	28	4,260	26	4,736	31	(476)	(10)



1H16 Balance Sheet - Memory

Unit: NT\$ M	Jun. 30 '16		Mar. 31 '16		Dec. 31 '15		Jun 30'16 vs Dec 31'15	
	Amount	%	Amount	%	Amount	%	Amount	%
Current Assets	20,630	35	20,838	34	19,345	33	1,285	7
Net Fixed Assets	29,910	50	30,569	51	31,195	52	(1,285)	(4)
Total Assets	59,534	100	60,407	100	59,496	100	38	0
L/T Debt	7,866	13	8,758	14	8,755	15	(889)	(10)
Total Equity	40,785	69	40,206	67	38,902	65	1,883	5
Current Ratio	2.09		1.99		1.78			
Debt / Equity Ratio	0.46		0.50		0.53			



1H16 Statement of Cash Flows-Memory

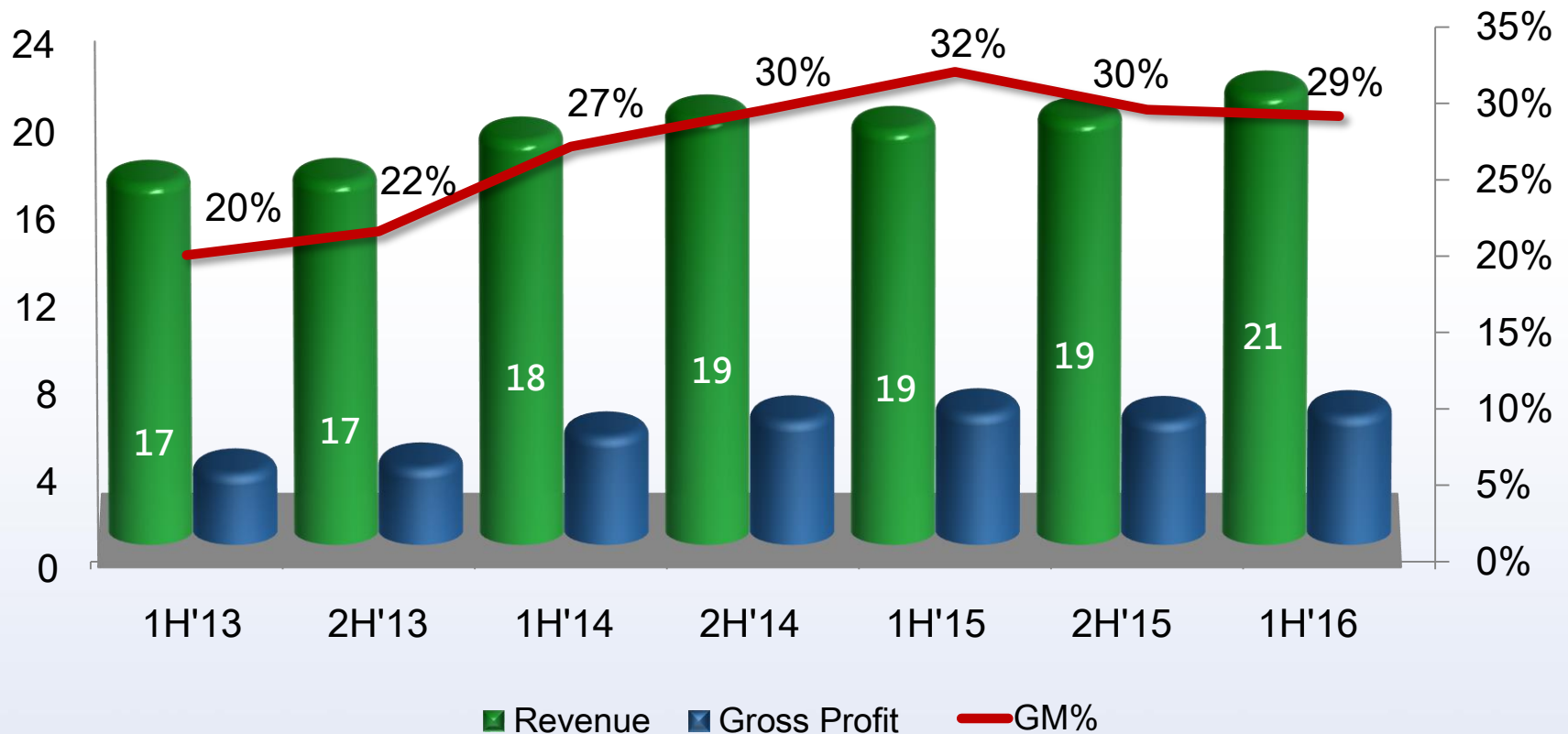
	2Q'16	1Q'16	1H'16	1H'15	YoY
Unit: NT\$ M	Amount	Amount	Amount	Amount	Amount
Operating Cash Flow	2,201	1,457	3,658	3,303	355
Investing Cash Flow	(645)	(872)	(1,517)	(2,446)	929
Financing Cash Flow	(1,586)	0	(1,586)	(1,048)	(538)
Cash & Equivalents	4,190	4,220	4,190	3,955	235
Depreciation and Amortization	1,356	1,397	2,753	2,787	(34)
CAPEX	(749)	(764)	(1,513)	(2,012)	499



Revenue and GM Trend- Consolidated

Revenue (NT\$B)

Gross Margin





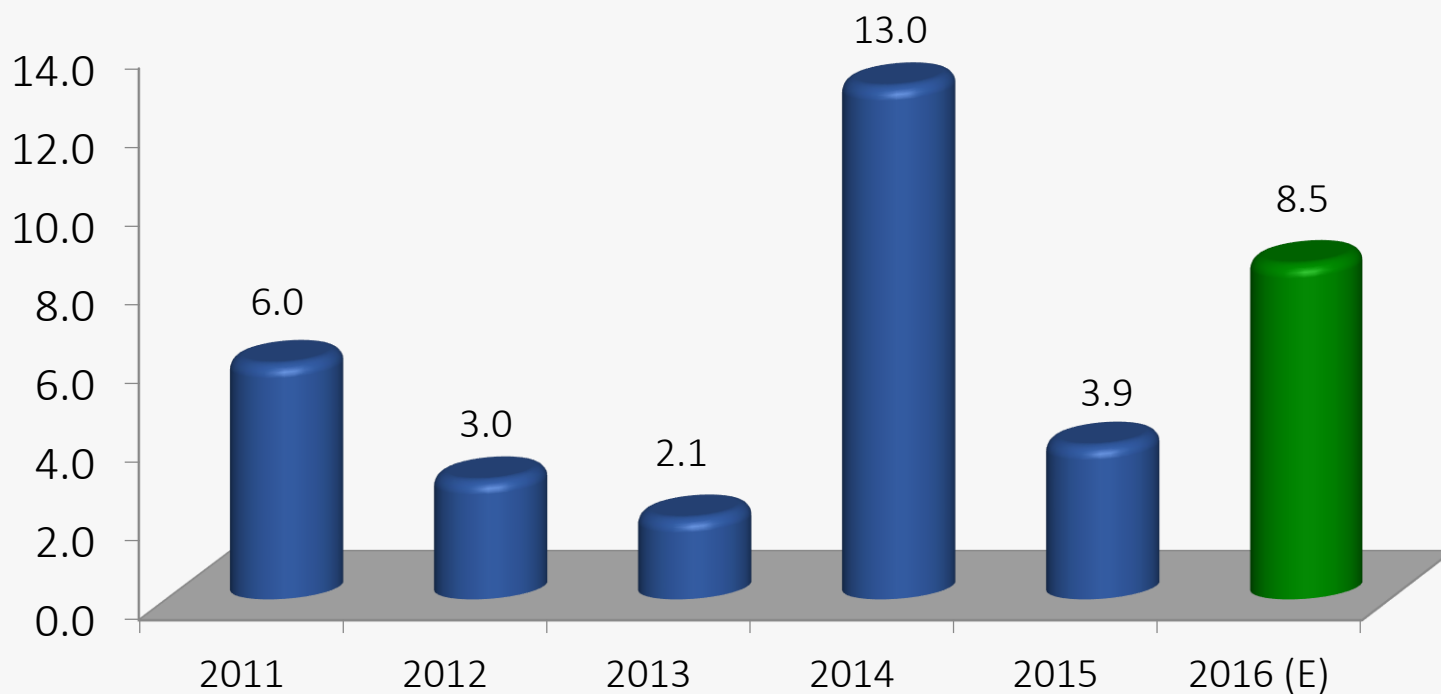
Revenue and GM Trend- Memory





Y2016 Memory CAPEX

(NT\$ B)



CAPEX(Cash Basis) as of 06/30/2016

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Winbond Business Update & Outlook



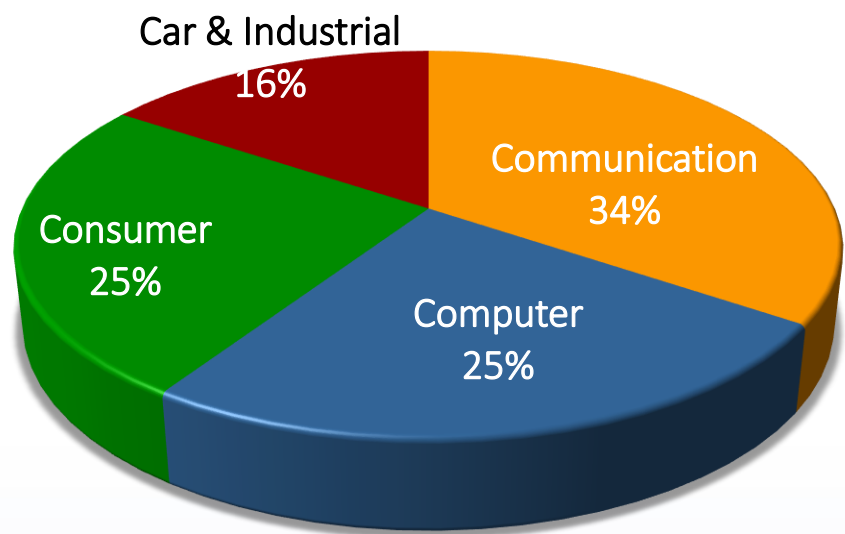
1H16 Memory Business Recap

	HoH	YoY
Revenue	+6%	+8%
Gross Profit	+3%	-7%

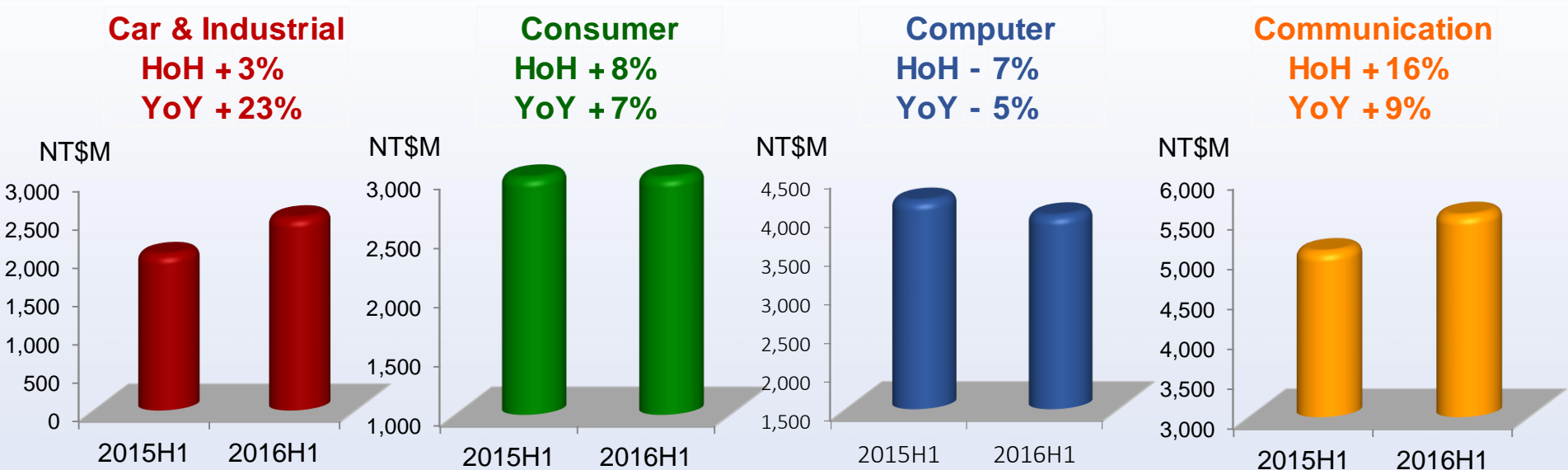
- Revenue increased due to improving product mix and customer mix
- Gross margin dropped YoY, mainly due to capacity loss.



1H16 Revenue Breakdown by Application



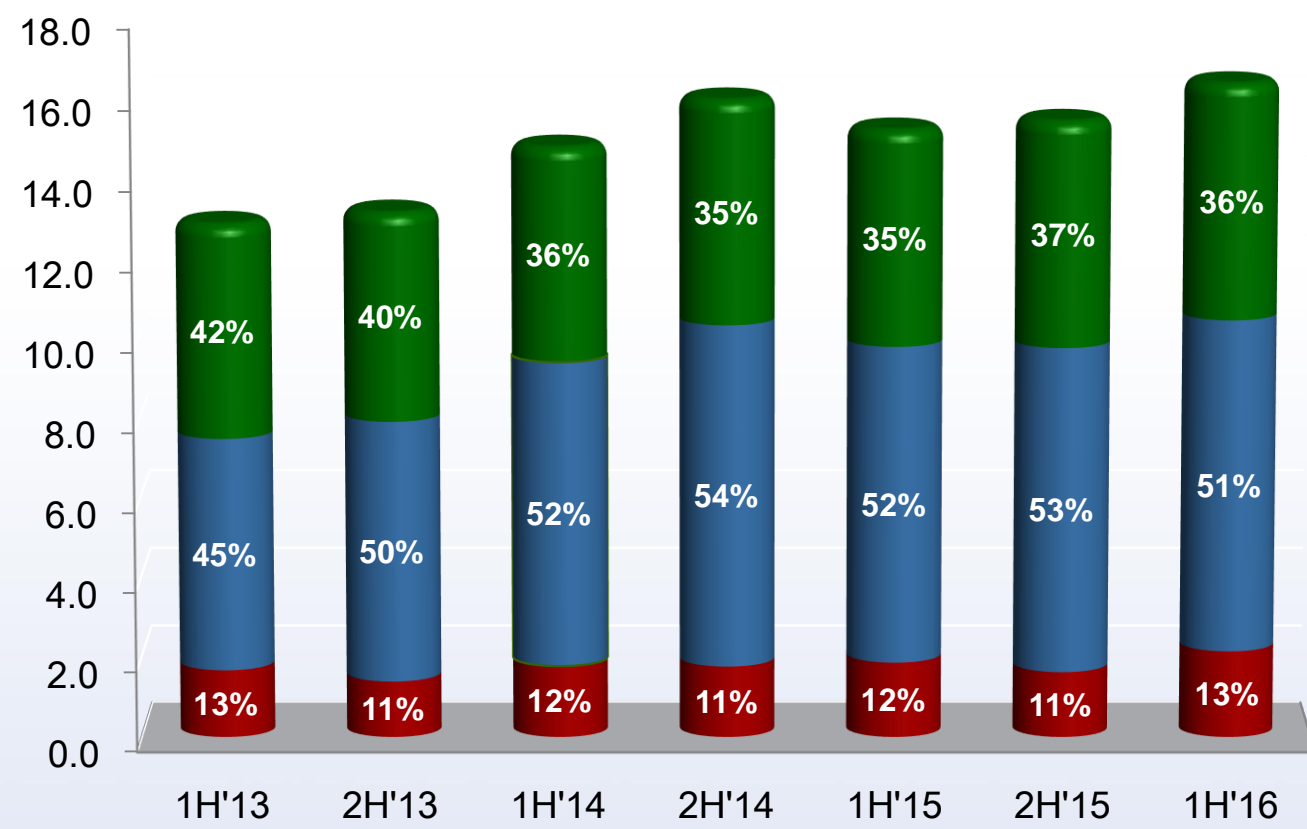
Note: Revenue excluded foundry and others





1H16 Revenue Breakdown by Product

Revenue (NT\$B)

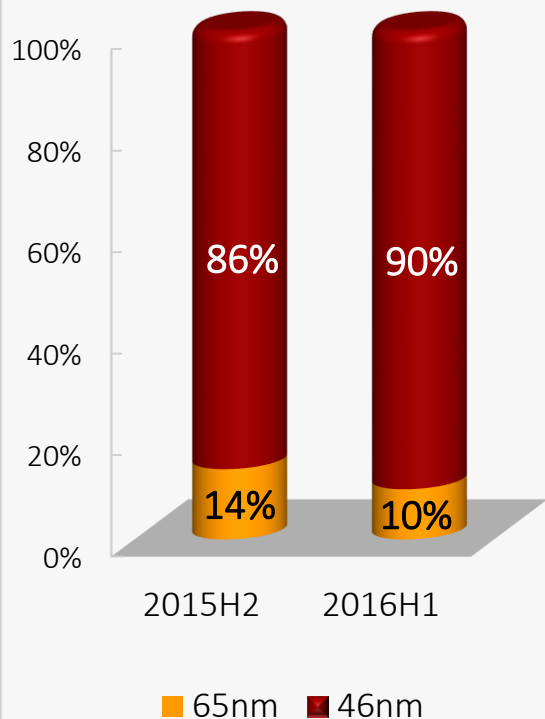


	HoH	YoY
Flash	+4%	+9%
Specialty	+2%	+5%
Mobile	+32%	+15%

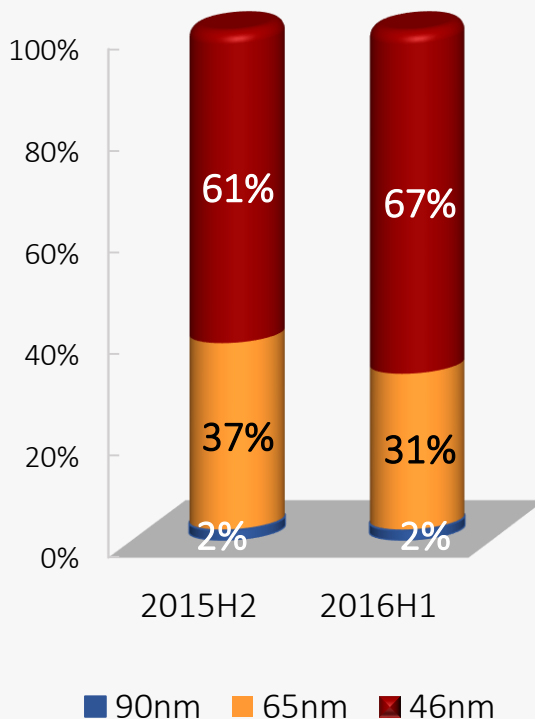


1H16 Revenue Breakdown by Geometry

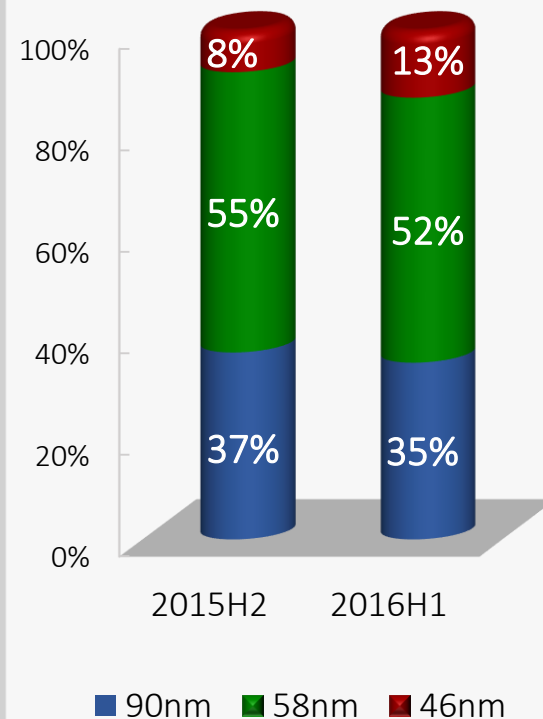
Specialty DRAM



Mobile DRAM



Flash Memory





1H16 Specialty DRAM Business

	HoH	YoY
Revenue	+2%	+5%

- Revenue from TV and NTKW remained strong
- Automotive and industrial applications contributed higher growth of revenue



1H16 Mobile DRAM Business

	HoH	YoY
Revenue	+32%	+15%

- Design-win from tier-1 customer
- Demand from ASIC products increased



1H16 Flash Memory Business

	HoH	YoY
Revenue	+4%	+9%

- Business in NTKW application continued expanding
- Demand for high-density products (1Gb above Code Storage Flash) increased



DRAM Maker Benchmark

Vendor	GM %			Change	
	2Q16	1Q16	2Q15	QoQ	YoY
A company	32%	36%	46%	-4%	-14%
B Company	17%	20%	31%	-2%	-14%
C company	28%	33%	42%	-4%	-14%
Winbond	24%	27%	29%	-3%	-5%

- GM% of Winbond Specialty DRAM business maintains stable even without any technology migration in last 6 years

* Self-developed 3x nm DRAM technology will be released in Q4/2016



Winbond Business Outlook

- ❑ Maintain stable business in 2H, with continuous focus on KGD, Automotive, Industrial and MCP.
- ❑ Competitiveness and Profitability in DRAM business will be enhanced from 2017, after self-developed 3x nm DRAM technology is released in Q4/2016.
- ❑ Increasing business in tier-1 customers in Mobile DRAM
- ❑ Code storage Flash business maintain stable with good product quality and diversified applications/customers
- ❑ Increasing business in Gb code storage Flash and Flash+DRAM MCP