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2Q13 Financial Results



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Winbond Financial Results



2Q13 Comprehensive Income Statement - Consolidated

	2Q'13		1Q'13		QoQ Change	
	Amount	%	Amount	%	Amount	%
Unit: NT\$ M						
Net Sales	8,846	100	7,675	100	1,171	15
Gross Profit	2,066	23	1,249	16	817	65
Operating Income	521	6	(262)	(3)	783	(299)
Pretax Income	524	6	(301)	(4)	825	(274)
Net Income	416	5	(337)	(5)	753	(223)
EPS (NTD)	0.101		(0.099)		0.200	
EBITDA	2,473	28	1,787	23		



2Q13 Balance Sheet - Consolidated

	Jun. 30 '13		Mar. 31 '13		QoQ Change	
	Amount	%	Amount	%	Amount	%
Unit: NT\$ M						
Current Assets	21,693	39	20,614	37	1,079	5
Net Fixed Assets	25,814	46	27,449	49	(1,635)	(6)
Total Assets	55,727	100	55,722	100	5	0
L-T Liabilities	7,883	14	6,750	12	1,133	17
Total Equity	35,822	64	34,300	62	1,522	4
Current Ratio	2.01		1.53			
Debt / Equity Ratio	0.56		0.62			



2Q13 Statement of Cash Flow - Consolidated

	2Q'13	1Q'13	QoQ Change
Unit: NT\$ M	Amount	Amount	Amount
Operating Cash Flow	2,185	556	1,629
Investing Cash Flow	(598)	(420)	(178)
Financing Cash Flow	(1,734)	(41)	(1,693)
Cash & Equivalents	5,684	5,835	(151)
Depreciation and Amortization	1,952	2,049	(97)
CAPEX	329	237	92



2Q13 Income Statement - Memory

	2Q'13		1Q'13		QoQ Change	
	Amount	%	Amount	%	Amount	%
Unit: NT\$ M						
Net Sales	6,922	100	6,014	100	909	15
Gross Profit	1,219	18	546	9	673	123
Operating Income	331	5	(354)	(6)	685	(194)
Pretax Income	372	5	(363)	(6)	735	(202)
Net Income	372	5	(363)	(6)	735	(202)
EPS (NTD)	0.101		(0.099)		0.200	
EBITDA	2,218	32	1,630	27		



2Q13 Balance Sheet - Memory

	Jun. 30 '13		Mar. 31 '13		QoQ Change	
	Amount	%	Amount	%	Amount	%
Unit: NT\$ M						
Current Assets	17,277	33	16,238	31	1,039	6
Net Fixed Assets	25,170	48	26,822	51	(1,652)	(6)
Total Assets	52,744	100	52,923	100	(179)	(0)
L-T Liabilities	7,883	15	6,750	13	1,133	17
Total Equity	34,763	66	33,152	63	1,611	5
Current Ratio	1.87		1.33			
Debt / Equity Ratio	0.52		0.60			

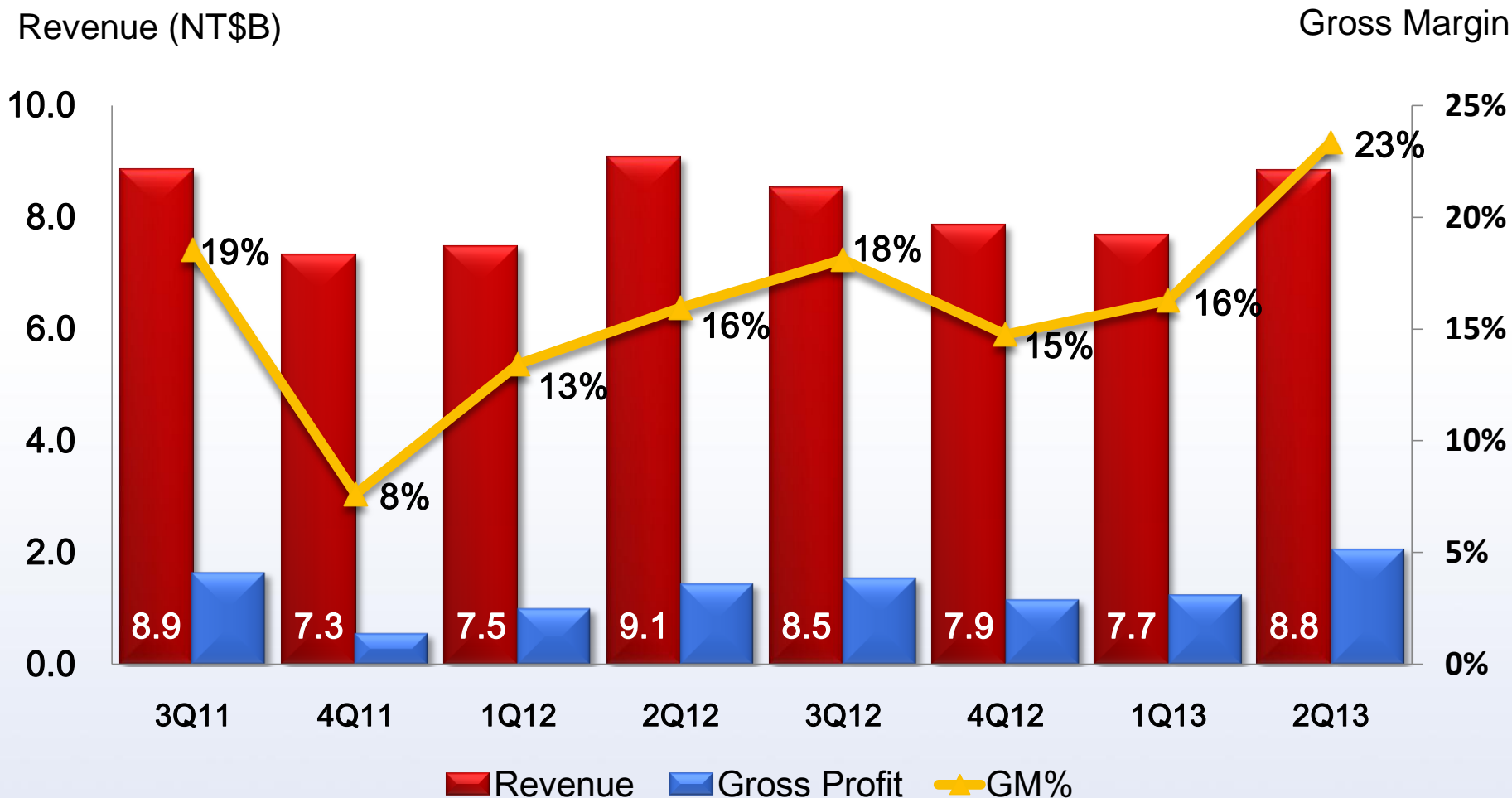


2Q13 Statement of Cash Flow - Memory

	2Q'13	1Q'13	QoQ Change
Unit: NT\$ M	Amount	Amount	Amount
Operating Cash Flow	1,863	442	1,422
Investing Cash Flow	(294)	(281)	(13)
Financing Cash Flow	(1,738)	(53)	(1,684)
Cash & Equivalents	3,646	3,815	(169)
Depreciation and Amortization	1,887	1,984	(97)
CAPEX	314	194	120



Revenue and GM Trend - Consolidated



Note: Entities in the consolidated statements include Nuvoton, WEC America, WEC Japan, etc..



Revenue and GM Trend - Memory

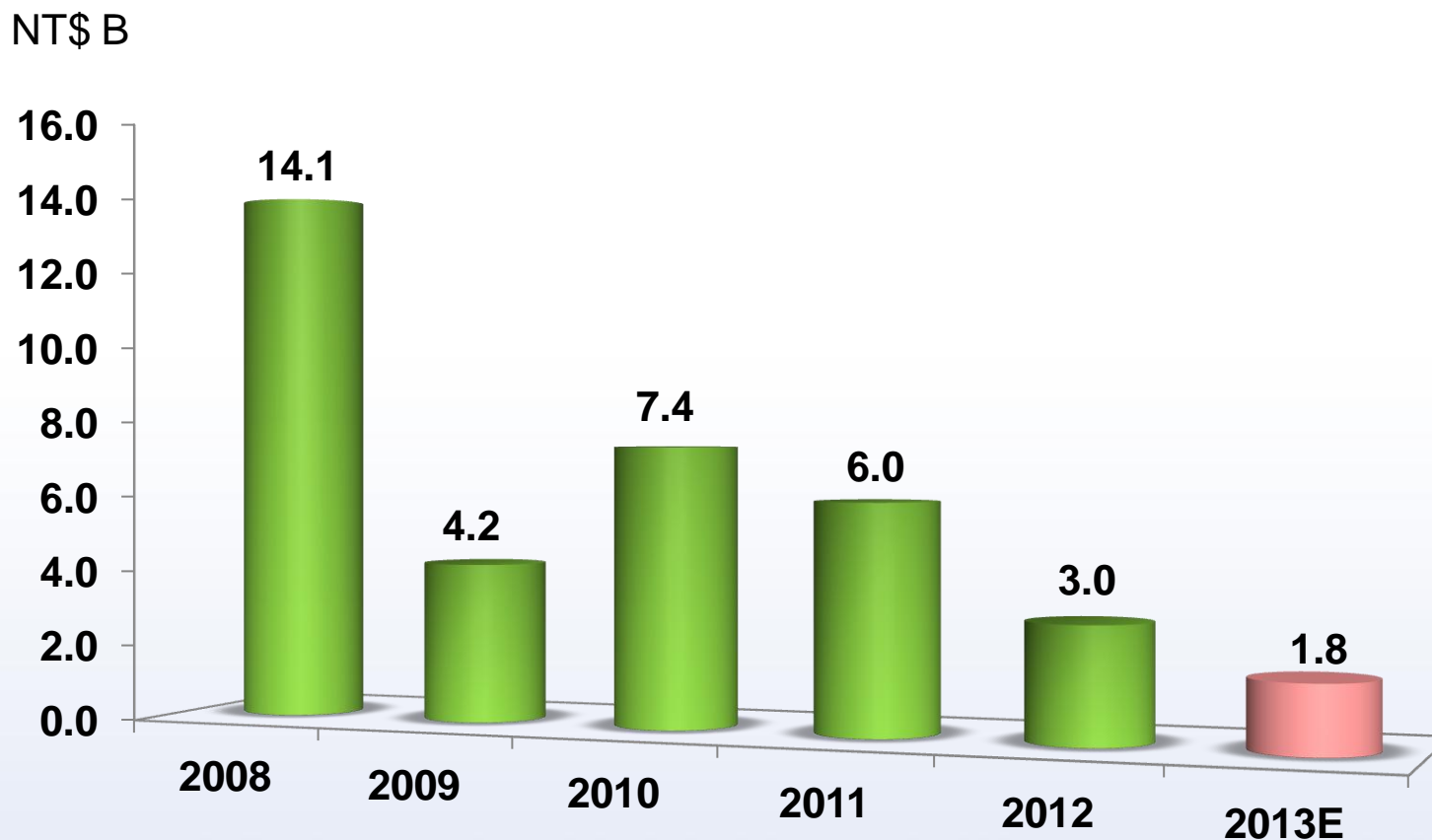
Revenue (NT\$B)

Gross Margin





Y2013 Memory CAPEX



Cash Basis CAPEX as of 8/2/2013

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Winbond Business Update & Outlook



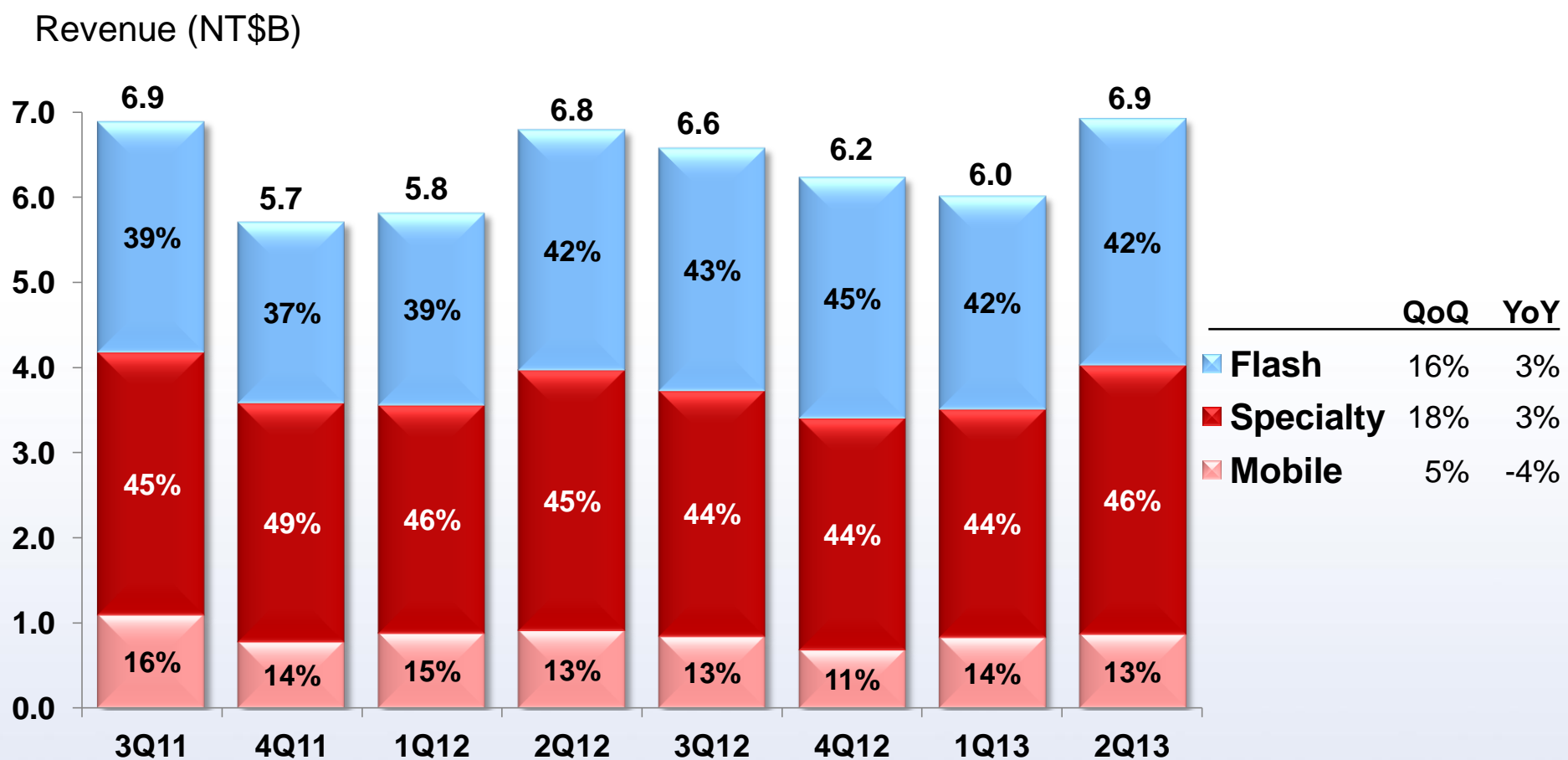
2Q13 Memory Business Recap

	QoQ	YoY
Revenue	15%	2%
Gross Profit	123%	179%

- ▶ **Better mix in products and customers improved ASP and generated higher gross margin**
- ▶ **Balanced business in 3C: business in automotive accelerates.**



Memory Revenue Breakdown

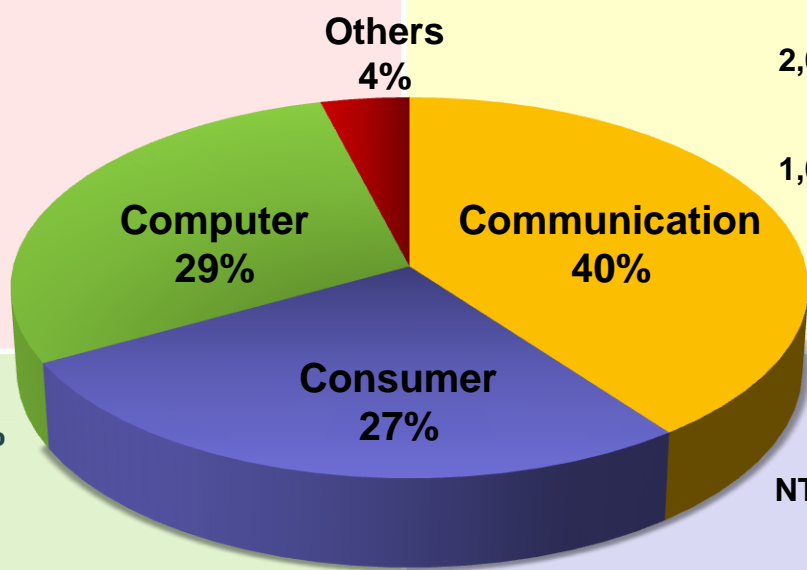


Note: Specialty including Graphic

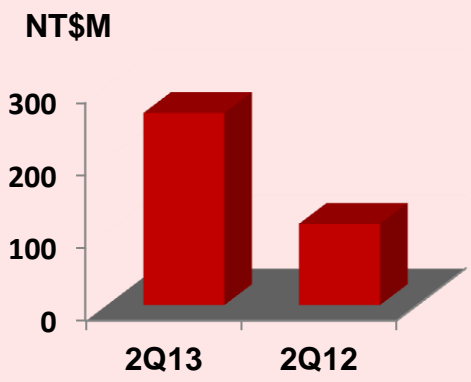


Revenue Breakdown by Applications

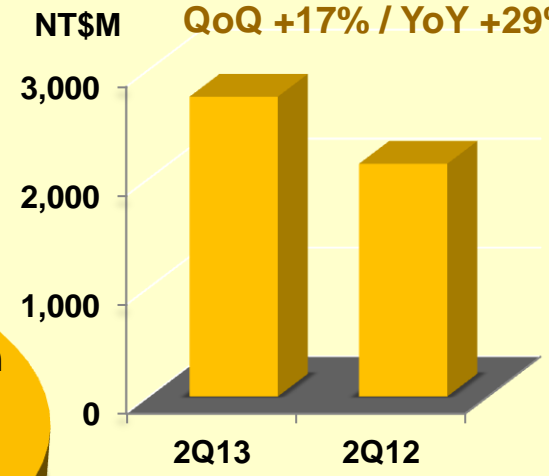
2Q13 Revenue Breakdown



Others
QoQ -16% / YoY +136%



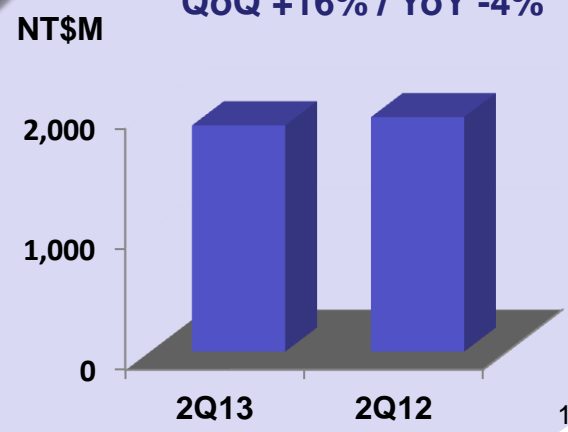
Communication
QoQ +17% / YoY +29%



Computer
QoQ +17% / YoY -22%



Consumer
QoQ +16% / YoY -4%





2Q13 Flash Memory Business

	QoQ	YoY
Revenue	16%	3%

- ▶ Increased demand in handheld devices, HDD, and other PC peripheral devices
- ▶ 58nm product revenue grew 30% QoQ ;
 - Accounted for 37% Flash revenue (vs. 33% in 1Q13)
- ▶ Moderate price erosion but focused on value-added market segments and customers



2Q13 Specialty DRAM Business

	QoQ	YoY
Revenue	18%	3%

- ▶ **Healthy improvement in ASP and gross margin**
 - Most specialty DRAM business follows quarterly contract price
- ▶ **Increased business in TV, Networking, HDD and Printer**
- ▶ **Increasing business in KGD, industrial and automotive**
- ▶ **46nm products accounted for 35% of Specialty DRAM revenue (vs. 25% in 1Q13)**



2Q13 Mobile DRAM Business

	QoQ	YoY
Revenue	5%	-4%

- ▶ Low Power DRAM accounted for 55% of Mobile DRAM revenue (vs. 50% in 1Q13)
- ▶ Increasing business in brand-name handheld devices and new opportunities in peripheral modules in handheld devices



Market Outlook

- ▶ **Market trend shifts to low-price smart phones and tables**
- ▶ **LCD TV market turns soft**
- ▶ **Integral market of DT, NB and tablets continue to grow**
- ▶ **Increasing opportunities in peripheral modules which enhance the features of electronic devices**
- ▶ **Coverage in both high-end and low-price (but feature rich) electronic products is the key to keep stable business**
- ▶ **Commodity DRAM will face balanced supply/demand and price pressure**
 - Medium and low density specialty DRAM will be relatively stable