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Winbond Electronics Corporation



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Winbond Financial Results



3Q13 Statements of Comprehensive Income - Consolidated

	3Q'13		2Q'13		QoQ Change	
	Amount	%	Amount	%	Amount	%
Unit: NT\$ M						
Net Sales	8,309	100	8,846	100	(537)	(6)
Gross Profit	1,819	22	2,066	23	(247)	(12)
Operating Income	306	4	521	6	(215)	(41)
Pretax Income	239	3	524	6	(285)	(54)
Net Income	137	2	416	5	(279)	(67)
EPS (NTD)	0.04		0.10		(0.06)	
EBITDA	1,540	19	2,473	28		



3Q13 Balance Sheets - Consolidated

	Sept. 30 '13		Jun. 30 '13		QoQ Change	
	Amount	%	Amount	%	Amount	%
Unit: NT\$ M						
Current Assets	20,757	39	21,693	39	(936)	(4)
Net Fixed Assets	24,938	46	25,814	46	(876)	(3)
Total Assets	53,827	100	55,727	100	(1,900)	(3)
L/T Debt	7,883	15	7,883	14	0	-
Total Equity	35,928	67	35,822	64	106	0
Current Ratio	2.37		2.01			
Debt / Equity Ratio	0.50		0.56			



3Q13 Statements of Cash Flows - Consolidated

	3Q'13	2Q'13	QoQ Change
Unit: NT\$ M	Amount	Amount	Amount
Operating Cash Flow	2,140	2,175	(35)
Investing Cash Flow	(483)	(588)	105
Financing Cash Flow	(1,712)	(1,734)	22
Cash & Equivalents	5,614	5,684	(70)
Depreciation and Amortization	1,235	1,952	(717)
CAPEX	392	329	63



3Q13 Statements of Comprehensive Income - Memory

Unit: NT\$ M	3Q'13		2Q'13		QoQ Change	
	Amount	%	Amount	%	Amount	%
Net Sales	6,506	100	6,922	100	(416)	(6)
Gross Profit	1,067	16	1,219	18	(152)	(12)
Operating Income	204	3	331	5	(127)	(38)
Pretax Income	136	2	372	5	(236)	(63)
Net Income	136	2	372	5	(236)	(63)
EPS (NTD)	0.04		0.10		(0.06)	
EBITDA	1,373	21	2,218	32		



3Q13 Balance Sheets - Memory

	Sept. 30 '13		Jun. 30 '13		QoQ Change	
	Amount	%	Amount	%	Amount	%
Unit: NT\$ M						
Current Assets	16,485	32	17,277	33	(792)	(5)
Net Fixed Assets	24,296	47	25,170	48	(874)	(3)
Total Assets	51,161	100	52,744	100	(1,583)	(3)
L/T Debt	7,883	15	7,883	15	0	0
Total Equity	34,870	68	34,763	66	107	0
Current Ratio	2.19		1.87			
Debt / Equity Ratio	0.47		0.52			

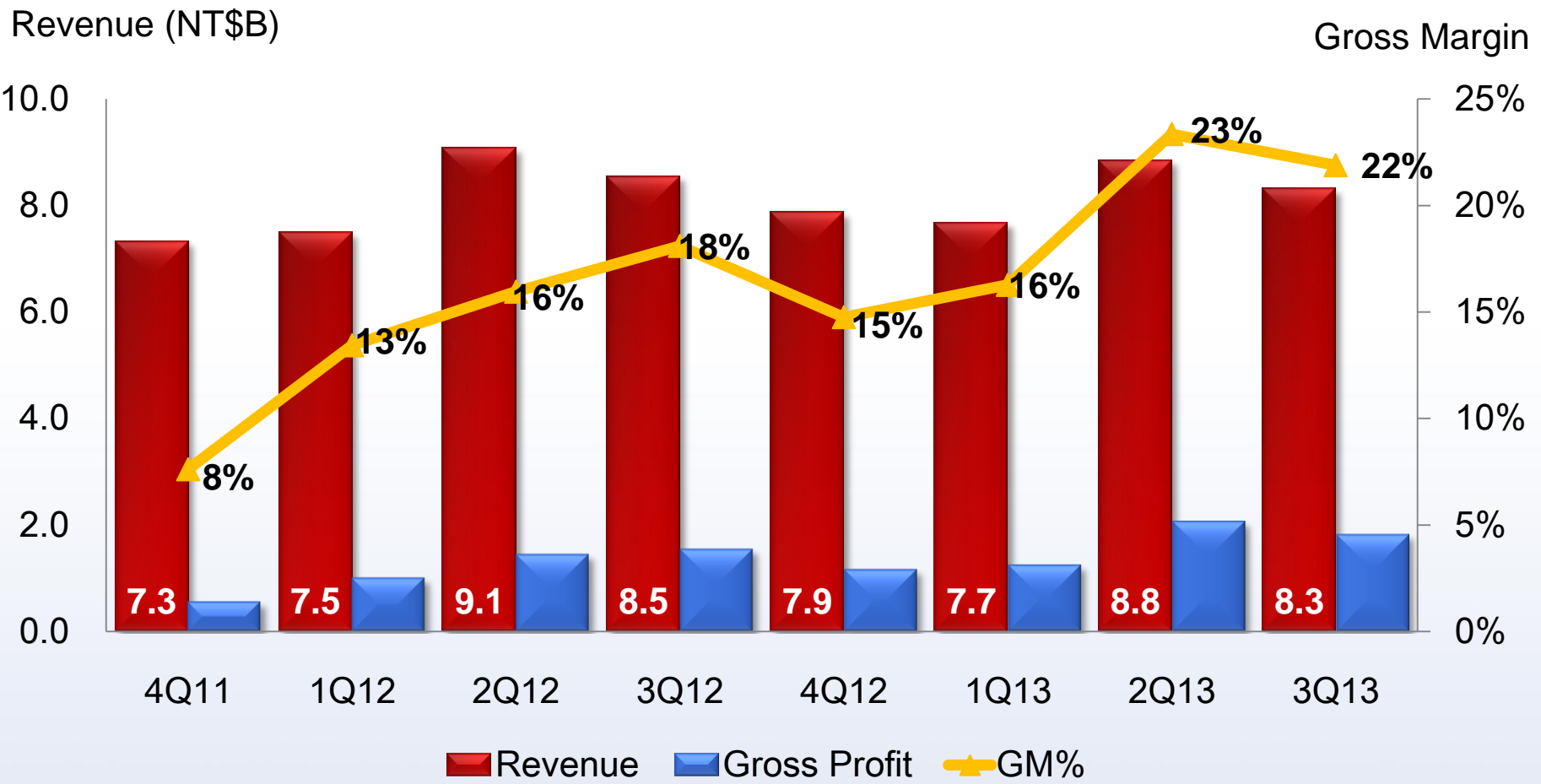


3Q13 Statements of Cash Flows- Memory

	3Q'13	2Q'13	QoQ Change
Unit: NT\$ M	Amount	Amount	Amount
Operating Cash Flow	1,984	1,855	129
Investing Cash Flow	(409)	(286)	(123)
Financing Cash Flow	(1,573)	(1,738)	165
Cash & Equivalents	3,648	3,646	2
Depreciation and Amortization	1,169	1,887	(718)
CAPEX	324	306	18



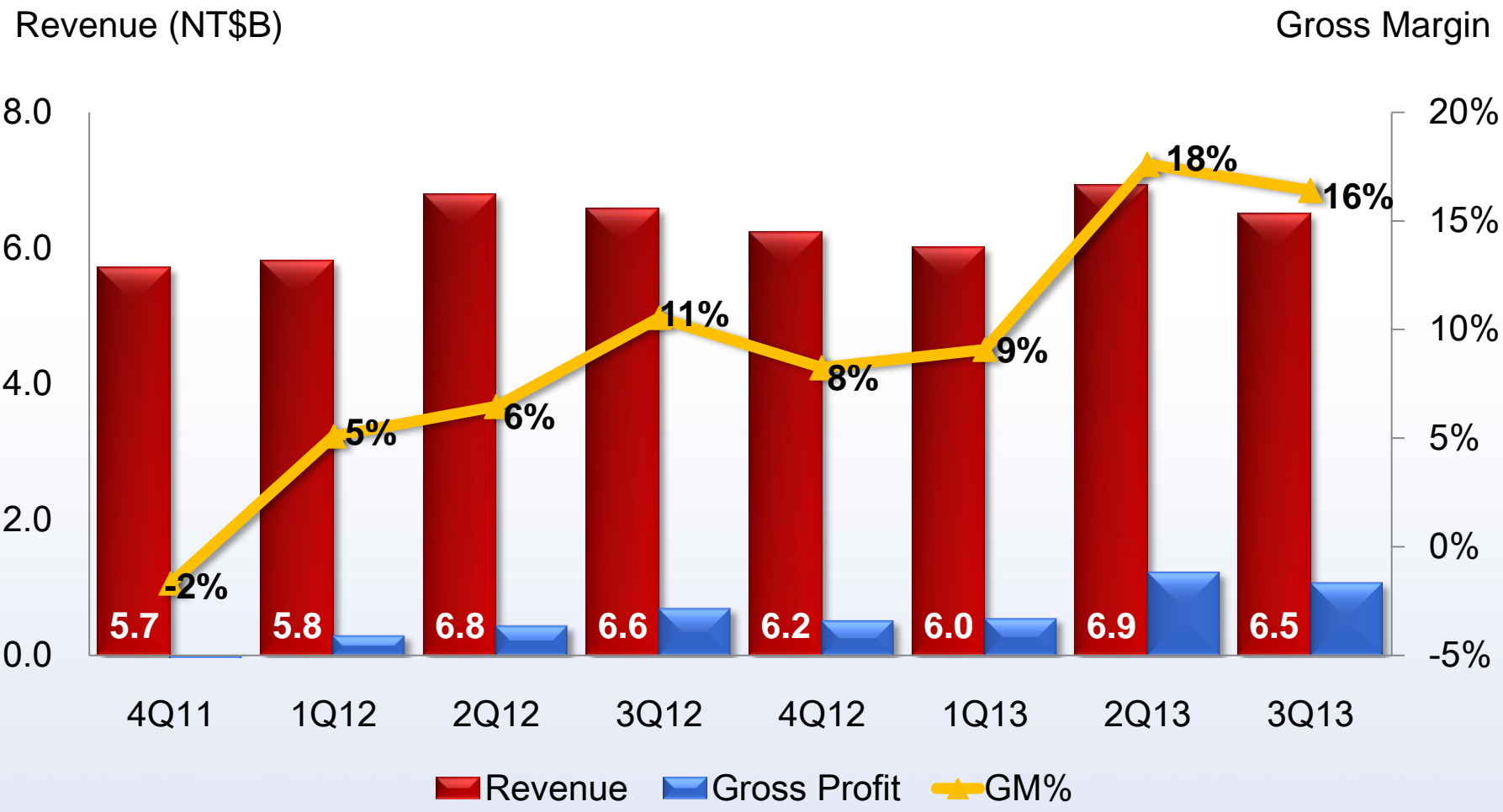
Revenue and GM Trend- Consolidated



Note: Entities in the consolidated statements include Nuvoton, WEC America, WEC Japan, etc..



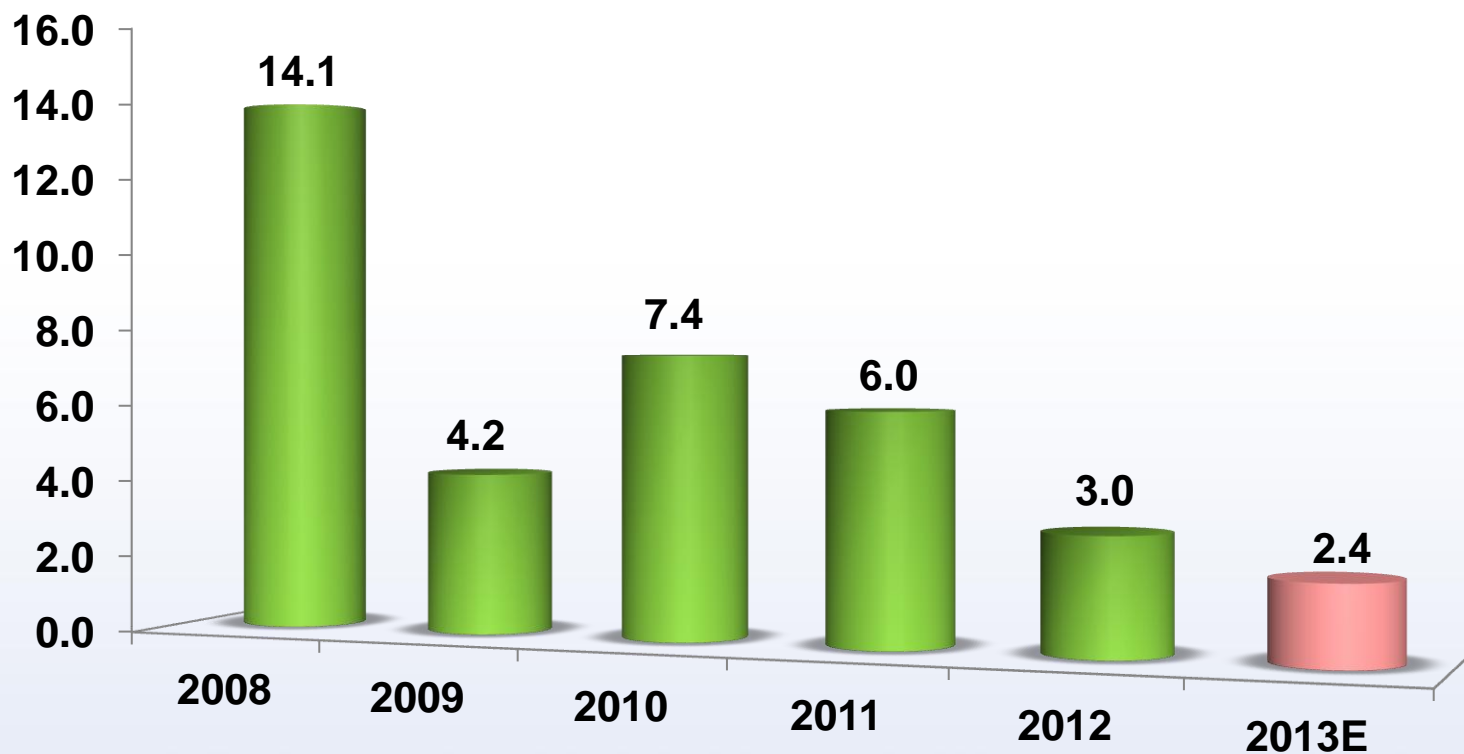
Revenue and GM Trend- Memory





Y2013 Memory CAPEX

NT\$ B



Cash Basis CAPEX as of 10/24/2013

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Winbond Business Update & Outlook



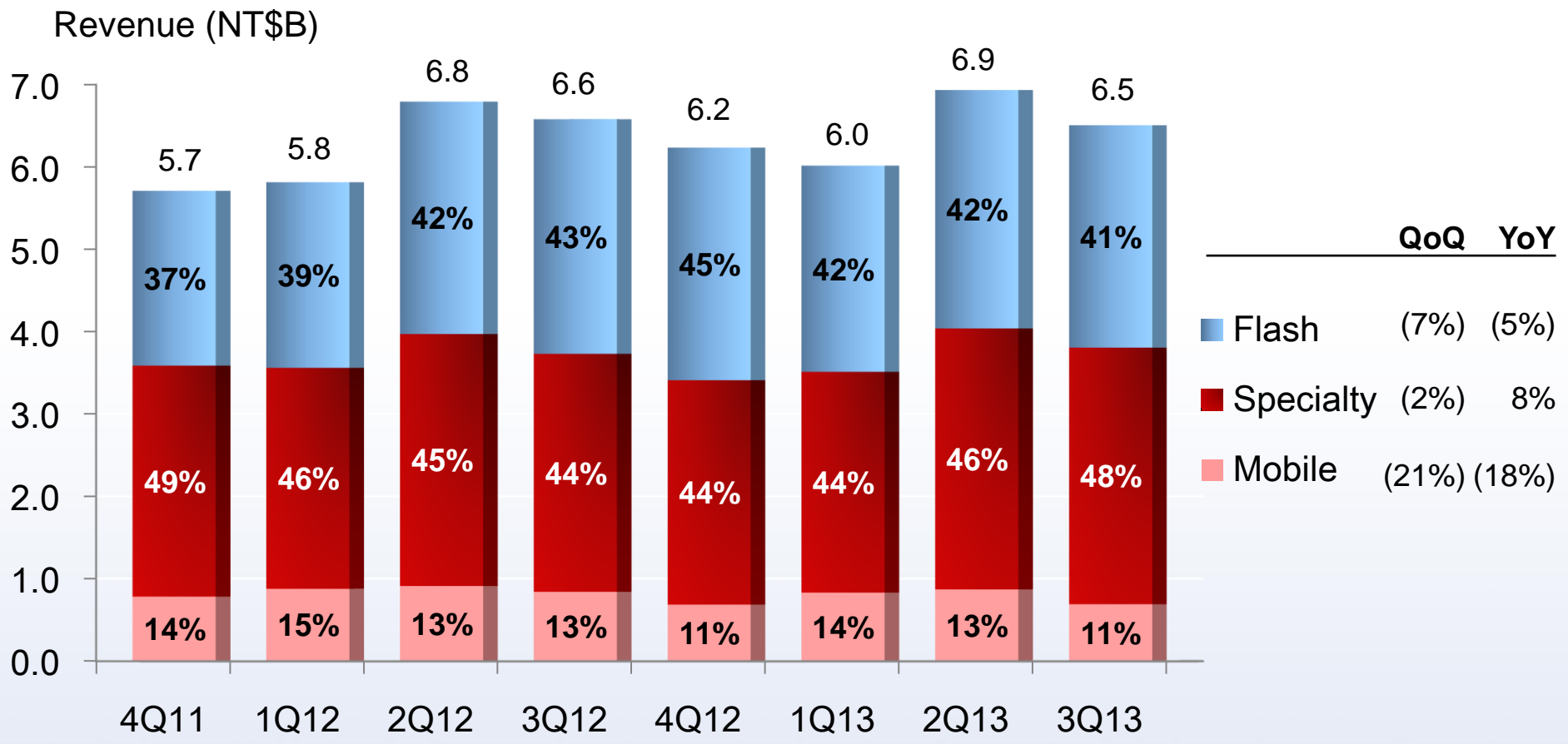
3Q13 Memory Business Recap

	QoQ	YoY
Revenue	(6%)	(1%)
Gross Profit	(12%)	54%

- Q3 market demand was weaker than historical pattern
- Moderate ASP increase in Specialty DRAM
- Growing shipments in 46nm and 58nm products
- Business expansion in Automotive & Industrial segments



Memory Revenue Breakdown

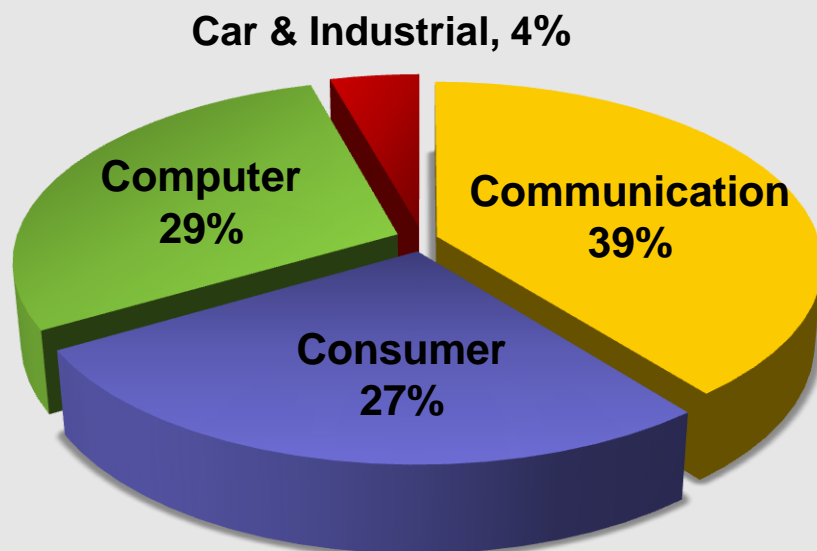


Note: Specialty included Graphic

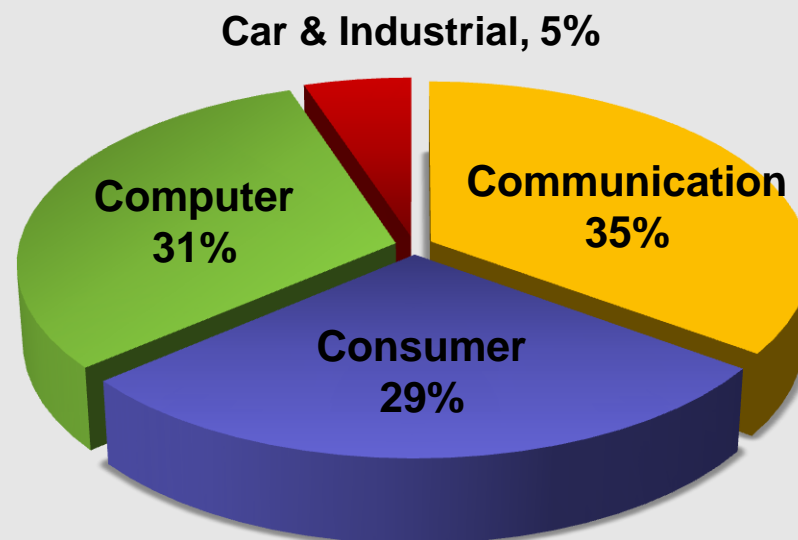


Memory Revenue Breakdown by Application

2Q13



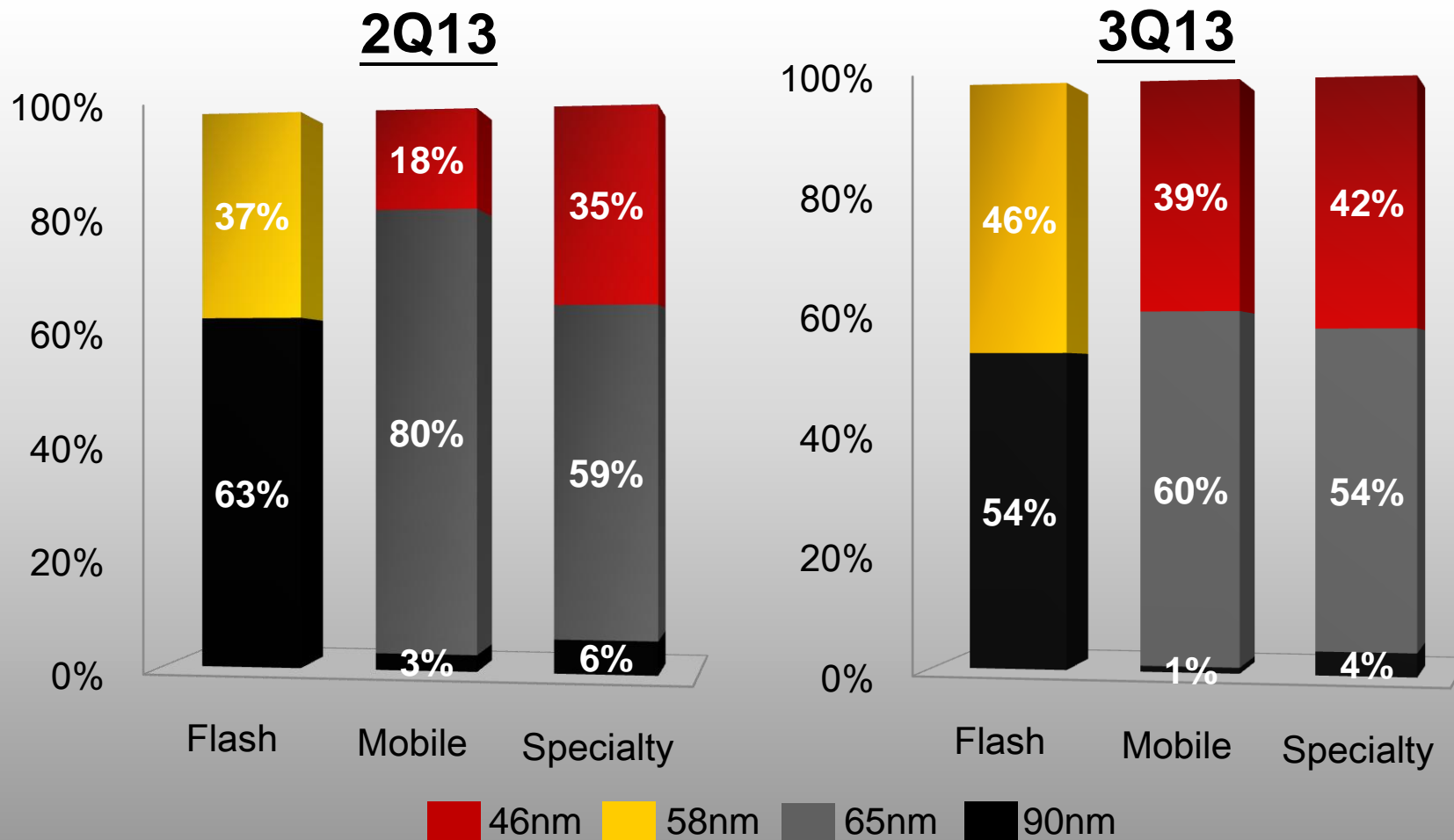
3Q13



Note: Revenue excluded foundry and others



Memory Revenue Breakdown by Geometry





3Q13 Flash Memory Business

	QoQ	YoY
Revenue	(7%)	(5%)

- **Reduced demand in PC and mobile phones**
- **Severe price erosion continued**
 - Focused on product/customer mix
- **58nm product revenue accounted for 46% Flash revenue (vs. 37% in 2Q13)**



3Q13 Specialty DRAM Business

	QoQ	YoY
Revenue	(2%)	8%

- **Weak demand was balanced by favorable condition in supply**
- **Satisfactory improvement in gross margin**
 - Driving business in KGD, industrial and automotive
- **46nm products accounted for 42% of Specialty DRAM revenue (vs. 35% in 2Q13)**



3Q13 Mobile DRAM Business

	QoQ	YoY
Revenue	(21%)	(18%)

- Low Power DRAM business was impacted by model transition in handheld devices.
- Shrinking feature phone market impacted business in Pseudo RAM
- Low Power DRAM accounted for 61% Mobile DRAM revenue (vs. 55% in 2Q13)



Business Outlook

- End market is weak.
- Increasing demand on DRAM due to complete product portfolio, quality and service.
- Launch 512Mb and 1Gb code storage Flash products in Q4.